

Line #				Burst Communications, Inc		Heartland Video Systems		Joseph Electronics		Toner Cable Equipment		VSA Inc	
	ADTEC Contribution Single Channel Encoder	Qty	UOM	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	ADTEC CONTRIBUTION SINGLE CHANNEL ENCODER SUPPORTING SD HD MPEG2 (4:2:0 & 4:2:2) 8bit up to 1080i, SD HD MPEG4 (4:2:0) 8bit up to 1080i, SD HD MPEG4 (4:2:2) 10 bit up to 1080i, video encode. Includes IF/L-Band DVBS/S2/S2X capable modulator with 10 Mhz insertion. Supports up to 56Mbaud and 64APSK. Inputs: Composite, SDI, SFP, AES and Analog Audio. Outputs: ASI, RF and IP Standard Features: BISS, FEC, DolbyE Passthru & VBI processing. 1RU Chassis, redundant AC power supplies, and front panel. Item #EN210/IF/LB/10M	2	EA	\$ 9,545.00	\$ 19,090.00	\$ 9,533.71	\$ 19,067.42	\$ 9,787.50	\$ 19,575.00	\$ 9,982.00	\$ 19,964.00	\$ 9,987.75	\$ 19,975.50
2	SOFTWARE OPTION: MPEG 1 LAYER 2 AUDIO ENCODE: SUPPORTS 8 pairs. Field upgradable feature key. Item #EN2XX-MP1-AUD-KEY	2	EA	\$ 293.00	\$ 586.00	\$ 292.13	\$ 584.26	\$ 375.00	\$ 750.00	\$ 305.00	\$ 610.00	\$ 306.12	\$ 612.24
3	SOFTWARE OPTION - SUPPORTS SD HD MPEG2 (4:2:0 & 4:2:2) 8 BIT up to 1080i, SD HD MPEG4 (4:2:0) 8bit up to 1080i, SD HD MPEG4 (4:2:2) 10 bit up to 1080i, video encode. Field upgradable feature key. Software Option: Adds capability for Zixi Feeder Edge Point. Zixi Feeder capable of streaming to Zixi Broadcaster, up to 20Mb/s w/o FEC and up to 15Mb/s w/FEC. Field upgradable feature key. Zixi Link feature available when paired with the RD-71 (RD71-ZIXI-LINK-KEY required). Item #EN210-M2/M4-HD-10-KEY	2	EA	\$ 2889.00 *new part #: EN210-M2/M4-422-10-KEY	\$ 5,778.00	\$ 2,887.64	\$ 5,775.28	\$ 2,962.50	\$ 5,925.00	\$ 2,294.00	\$ 4,588.00	\$ 3,025.51	\$ 6,051.02
4	SOFTWARE OPTION: ADDS CAPABILITY FOR ZIXI FEEDER Edge Point. Zixi Feeder capable of streaming to Zixi Broadcaster, up to 20Mb/s w/o FEC and up to 15Mb/s w/FEC. Field upgradable feature key. Zixi Link feature available when paired with the RD-71 (RD71-ZIXI-LINK-KEY required). Item #EN2XX-ZIXI-TX-KEY	2	EA	\$ 366.00	\$ 732.00	\$ 365.17	\$ 730.34	\$ 375.00	\$ 750.00	\$ 382.00	\$ 764.00	\$ 382.65	\$ 765.30

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5	SOFTWARE OPTION: QPSK/8PSK WITH 5%-35% ROLLOFF UP TO 36 Mbaud. Field upgradable feature key. Item #IF/LB/10M-8PSK-KEY	2	EA	\$ 2,926.00	\$ 5,852.00	\$ 2,921.35	\$ 5,842.70	\$ 3,375.00	\$ 6,750.00	\$ 3,058.00	\$ 6,116.00	\$ 3,061.22	\$ 6,122.44
6	SOFTWARE OPTION: ENABLES RF CARRIER ID INFORMATION TO BE transported for vendor identification. Field upgradable feature key. Item #IF/LB/10M-CID-KEY	2	EA	\$ 219.00	\$ 438.00	\$ 219.10	\$ 438.20	\$ 225.00	\$ 450.00	\$ 229.00	\$ 458.00	\$ 229.59	\$ 459.18
7	ADTEC CONTRIBUTION SINGLE CHANNEL MPEG2 MPEG4 IRD with Integrated Demodulator PK2 includes SD HD MPEG 2 (4:2:0 and 4:2:2) and MPEG 4 (4:2:0 and 4:2:2) 10-bit/1080P decoding. Inputs: ASI, IP, and RF (DVBS/S2 Lband) QPSK/8PSK up to 30Mbaud Outputs: Composite (x1), SD/HD/3G-SDI (x3), SD/HD/3G-SDI SFP (x1) Standard Features: BISS, FEC, MP1L2 audio (4 pairs), DolbyE Passthru, Genlock & VBI processing. 1RU Chassis, redundant AC power supplies, and front panel Item #RD71-LB-PK2	2	EA	\$ 4718.00 *This Pack 2 includes: RD- 71-01-LB , RD71-M2-Key, RD71-M4- CHR-422D- Key & RD71- M4-CHR-420D- Key	\$ 9,436.00	\$ 5224.72 Replaced using RD-71- PRX-PK2, includes 8, 9, 10, 11	\$ 10,449.44	\$ 4,837.50	\$ 9,675.00	\$ 4,935.00	\$ 9,870.00	\$ 5,472.00	\$ 10,944.00
8	HARDWARE CHASSIS Item #RD71-01-LB	2	EA	included	N/C	Included	included	\$0.00	\$0.00	Included in line #7 part RD71- LB-PK2		Included	\$0.00
9	SOFTWARE OPTION: SD HD MPEG2 (4:2:0 & 4:2:2) VIDEO DECODE Item #RD71-M2-KEY	2	EA	included	N/C	Included	included	\$0.00	\$0.00	Included in line #7 part RD71- LB-PK2		Included	\$0.00
10	SOFTWARE OPTION: SD HD MPEG4 (4:2:0) VIDEO DECODE Item #RD71-M4-CHR-420D-KEY	2	EA	included	N/C	Included	included	\$0.00	\$0.00	Included in line #7 part RD71- LB-PK2		Included	\$0.00
11	SOFTWARE OPTION: SD HD MPEG4 (4:2:2) VIDEO DECODE Item #RD71-M4-CHR-422D-KEY	2	EA	included	N/C	Included	included	\$0.00	\$0.00	Included in line #7 part RD71- LB-PK2		Included	\$0.00
12	SOFTWARE OPTION: 1080P MPEG4(4:2:0 & 4:2:2) VIDEO DECODE. FIELD UPGRADABLE FEATURE KEY. ITEM #RD71-1080P-KEY	2	EA	\$ 731.00	\$ 1,462.00	\$ 730.34	\$ 1,460.68	\$0.00	\$0.00	Included in line #7 part RD71- LB-PK2		\$ 765.00	\$ 1,530.00

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13	SOFTWARE OPTION: SD HD MPEG4 4 10-BIT 422 DECODE. FIELD UPGRADABLE FEATURE KEY. ITEM #RD71-10BIT-KEY	2	EA	\$ 731.00	\$ 1,462.00	\$ 730.34	\$ 1,460.68	\$0.00	\$0.00	Included in line #7 part RD71-LB-PK2		\$ 765.00	\$ 1,530.00
14	SOFTWARE OPTION: ADDS CAPABILITY FOR ZIXI LINK WHEN PAIRED WITH THE ADTEC EN-200 OR EN-31 ENCODER, UP TO 10mB/S. ENxx-ZIXI-TX-KEY IS REQUIRED. INCLUDES RD71-ZIXI-RX-KEY. FIELD UPGRADABLE FEATURE KEY. ITEM #RD71-ZIXI-LINK-KEY.	2	EA	\$ 1,829.00	\$ 3,658.00	\$ 1,825.84	\$ 3,651.68	\$ 1,875.00	\$ 3,750.00	\$ 1,911.00	\$ 3,822.00	\$ 382.65	\$ 765.30
Total				\$ 24,247.00	\$ 48,494.00	\$ 24,730.34	\$ 49,460.68	\$ 23,812.50	\$ 47,625.00	\$ 23,096.00	\$ 46,192.00	\$ 24,377.49	\$ 48,754.98
Payment Terms				0 - 30				0-30		0 - 30		0 - 45	
Delivery Days ARO				30		20		21		30			
Comments						Please refer to Proposal # PLBSQ20095 for reference only. VI. C. 7. No Provided RD71-PRX-PK2 Includes 8, 9, 10, 11 8. Included 9. Included 10. Included 11. Included E. 15-20 days ARO K. Heartland Video Systems, is direct with Adtec							